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COFIPRI

Compagnie Financière Privée

Website,
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www.cofipri.com

COFIPRI

Compagnie Financière Privée

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Presentation

As an independent European Actor in the field of capital-investment and development, the Compagnie Financière Privée (COFIPRI) , Private Financial Company, aims to build and support companies the potential of which falls under the duration by industrializing the procedures in diversified business sectors such as food-processing industry, wholesale and retail trade, forestry development, finance, real-estate, industry, logistics, catering and security.

The company is run by several associates who have accumulated decades of successful experience regarding entrepreneurship and investment in Europe, Indian Ocean and Africa. The company is also supported by an international team of specialists in the field of investment and company management, depending on the state of the art on the matter.

The main goal of COFIPRI is to take advantage of its knowledge of several business sectors, its widespread reliable network and its experience of the ground with a view to identifying market opportunities of each company regarding their market needs, and this, with a better financial return for the investors, which is the ultimate goal.

COFIPRI is an independent European company dedicated to the sustainability of the creation of added-value.

COFIPRI attaches a very particular significance to the social and environmental impact of the projects it develops. More particularly in African countries, COFIPRI requires social and economic repercussion of its projects in favour of local population that it wishes them to take advantage of its action.

Our ambition

We prospect and thrive on markets out of common use, generally on territories where the opportunities are numerous but where the risks are proportional, and thus we seek to increase our growth margins and to outstrip the major trends of our time. Grasp the dynamics within economy and society is our passion, source of innovation and wealth creation for the benefit of all in accordance with customs and traditions in which we operate on the international stage. For that purpose, we lean on the few profiles who have the best skills to work in the context of their tasks.

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Discretion, dynamism, self-confidence, know-how and experience are our trademark, proven by values stemming from the oldest initiative and entrepreneurship spirit that we all share. We also took advantage and drew lessons from our previous failures.

Our ambition is to become a key actor in the structuring of financing and participations in fruitful concrete projects on the international stage, particularly in Africa, Western Africa, Indian Ocean as we are convinced that the impact on development and profitability are complementary.

Our expertise

With an entrepreneurial approach, we provide financial support to companies but also a strategic support with threefold objective: to create some added-value for our investments, investors and financial partners, to meet effectively the needs of markets, to take into account economic, environmental and social impacts in their decisions and operations.

Our participations are often significant, even majority, in the companies in order to show our total involvement and confidence in the projects, and this, with a view to preserving as well as possible the interests of our investments or investors.

COFIPRI helps the companies, particularly in:

- The legal structuring and the establishment of a business plan;
- The recruitment of skilled staff to key positions;
- The industrialisation of the procedures and establishment of rules of good governance;
- The identification of strategic partners;
- Additional financing, beyond the own investments carried out, given our references with major international banking institutions and institutional and multilateral investors.

COFIPRI thus supports the companies in their development and financial strategy in a sustainable way.

Our experience

COFIPRI enjoys a sustainable experience in various sectors as follows:



Food-processing industry

"Mamma Roma" fresh products for the mass-market retailing (Delhaize, Carrefour, Kompass Group, Elior, etc.)



Trade

Import of iron and cement by COFIPRI Trading Comoros, in partnership with the National Cement Works of Mozambique and the Spanish maritime group Auto Chartering (30 to 40.000 tons of cement a year with Comoros)



Forestry development

Acquisition, management and resale of bulky forests located in France, oaks and pines, 2.500 hectares in exploitation over the last decades



Finance

- Private management
- Financial structuring
- Fund raising



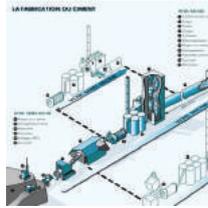
Real Estate

- Property development
- Hotel business (Radisson Boulogne, in Paris, CHC Comoros)



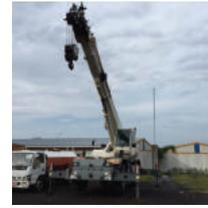
Catering

Chain of "Mamma Roma" pizzas restaurants in France, Belgium and Switzerland



Manufacturing industry

Planning to build a production unit of "green cement" on the basis of a patent and a standard use of 85% of pozzolan in its manufacturing process in Moroni, Grande Comoros (in progress of finalization)



Logistics

- Civil engineering
- Rolling stock
- Harbour: Moroni Terminal, harbour management in partnership with Bollore Africa Logistics group
- Transport and warehousing



Mining

Mining, quarrying, through its subsidiary CMC Ltd, for the management of Ouani and Bahani basalt quarries located respectively on the island of Anjouan and Grande Comoros (average annual aggregates production of 400,000 tons); projects in progress in Ivory Coast (Côte d'Ivoire) and Morocco



Security

Airport and port facilities through its subsidiary Gate Secure in association with the Arab group Al Hamra Group in Abu Dhabi

The Moroccan subsidiary of COFIPRI, (Compagnie Financière de développement et d'Investissement (CFDI), with MARITA group aims to develop industrial and commercial programs in all sectors, in Morocco and in Africa.

Our team



Jérôme LESAFFRE

Chief Executive Officer (CEO)

After national service as a cooperation program manager of the Embassy of France in Saudi Arabia from 1983 to 1985, he enjoyed thirty years of experience in business. He basically practiced commercial business management or engineering functions in real estate, with coaching teams, within Auguste Thouard companies in Levallois-Perret, France, from 1985 to 1988, GEAI 80, Paris 8th from 1989 to 1990 before creating his company FL Development, in Boulogne, France, in which he used to be the Manager and Director from 1990 to 2001, then CEO and majority shareholder of Mines de la Lucette, in Boulogne, from 2002 to 2005, a property company quoted on the first market of Stock Exchange in Paris. Since 2006, as Managing Director of the Compagnie Financière Privée (COFIPRI), he has been acting as a private investor in diversified sectors such as real estate, hotel business, wholesale and retail trade, port logistics, forestry development, industry, etc. He holds a Master of Private Law from the Law School of Paris X Nanterre, a Diploma from Higher Center for Notarial Studies in Paris 17 and a First Certificate in English at the University of Cambridge.



Thierry DUCAMP

Administrator

He enjoys thirty-five years' experience in the banking and financial environment. In 1979, after starting as a Systems Analyst within the company Sogeser Systems in Brussels, he joined Paribas Bank in Luxembourg in the same functions, and Continental Bank Luxembourg SA in 1982 where he remained until 2002 as Senior Systems Analyst and as the Head of the Department of internal Audit and then he worked at Kredietbank Luxembourg SA from 2003 to 2013; then as a senior internal auditor/internal reviser at Process Architect and Shared Knowledge Platform and finally joined LM & Co SA, a company providing administrative services in 2014 as Director. He is a graduate of an IT Diploma from the Institute of Higher Education of Namur, in Belgium, and a Diploma in Accounting in 1982 from the Belgian Chamber of Chartered Accountants of Namur, in Belgium, a Certified Internal Auditor (CIA) in 1999 from the Institute of Internal Auditors, a Certified Information System Auditor (CISA), in 1999 from the Information Systems Audit and Control Association and an ITIL Certification foundation, in 2012, from the information Technology Infrastructure Library.



Jean-Philippe LUIDINANT

Administrator

Enjoying over thirty years' experience in the banking and financial sectors, he mainly worked in the management of portfolio and property advice. He started within the Royal Bank of Canada, in Brussels in 1983 as an employee in the department of securities, then as Stockbrokers delegate within Ropsy-Vandeveldel in Brussels, from 1986, and then in the Continental Bank Luxembourg SA from 1989 to 1997 as Head of Cedel/Euroclear and Director of Fonds Americans in charge of securities so as to become portfolio Manager in the cell "Flanders/Netherlands". In 1997, he joined the People's Bank of Luxembourg as Head of Benelux unit within "Private Banking" and as Authorised Agent and Property Advisor from 2002 through the development of a Family Office unit before creating LM & Co SA in 2005 to become the CEO within the Property Council. He graduated Latin Humanities/Science from St. Peter College in Uccle, Belgium, and has completed numerous trainings in his area of expertise from 1989 to 1996 (IFBL course, ABBL seminars, group Paribas, in Paris).



Mickael LEOS

General Manager COFIPRI Indian Ocean,
Middle East/North Africa

He has worked for a long time in the field of real estate in the south of France, in the area of Provence-Alpes-Côtes d'Azur (PACA). Graduate of a DEUST in real estate law in 2003 and from the Institute of Construction and Housing in 2005, he became a consultant in real estate within the ERA network from 2005 to 2007. He was a joint manager that year of the company PACA Immobilier, specialized in residential real estate. Quickly acknowledged by the whole of the profession, he became a consultant for numerous specialized magazines such as La Vie Financière, La Vie Immobilière and L'Express, where his accurate analysis of the property market is highlighted. In 2008, he created Palmes d'Or Immobilier and then the Company Mickael Léos Francois Turk Immobilier. He has also developed how to perform operations of goods dealers and real estate development through the company Immoreali Promotion he created in 2007 (Var, France). It is only after several years that he decided to be interested in international trade by being an associate and director of companies Tradecom offshore and General Trading services, specializing in the trading of steel and cement on sensitive areas such as Lebanon, Iraq and Syria. He became thus the sole distributor of many brands in various sectors ranging from textiles to industrial consumable. Sole distributor of the Italian brand SERGIO TACCHINI since 2013 on the whole of Gulf countries and the Middle East and the sole distributor of industrial consumables of the brands Castolin Bohler and Esab. By 2015, he joined the COFIPRI SA Group. Appointed development manager, he took over the head office of the whole of the activities of the group in the Indian Ocean, the Middle East and North Africa. Appointed in 2016 as the head of international development, he made it possible for the group to be combined with great companies such as Al Hamra (UAE, Abu Dhabi) and Marita Group (Morocco, Rabat) by creating two subsidiaries: Gate Secure and the Compagnie Financière de Développement et d'Investissement (CFDI).



Christophe KAISER

Director of Communications,
General Manager of the West African region

After performing his national service as Assistant Cultural Attaché at the Consulate General of France in Quebec City from 1995 to 1996, he worked successively for companies that are specialised in industrial strategy, business intelligence, lobbying/communication and internationalization (Strategy Analysis International, ADIT and Salamandre), particularly in the area of Security and Defence, in Paris and the Centre for Study and Strategic Prospective (CEPS) in which he was particularly reporter of the Commission State/Industry about the modalities of successful Public Private Partnerships (PPP) in the field of defense and security. He is also the author of several reports, coordinator and author of a book, then he assured the development of many international projects in various sectors. He was also Project Director within the GEOS company, in 2006, at that time the pioneer of risk management in France and continental European leader of risk management. Partner in several companies in France and abroad, in 2011 he was co-founder and CEO of CI-TRAPIL SA until 2014, having completed the commissioning work of the West Africa pipeline, between Abidjan and Yamoussoukro, in partnership with TRAPIL SA in France and PETROCI in Côte d'Ivoire. He graduated from Sciences-Po Aix in 1993 and a third cycle of Political Studies from Sciences-Po Strasbourg in 1994.

Our activities throughout the world

Siège social de COFIPRI SA

COFIPRI SA Luxembourg, 31, Boulevard Prince Henri
1724 Luxembourg

Filiales de COFIPRI SA dans le monde

- 1 - Compagnie Financière de Développement et d'Investissement (CFDI), 17, avenue de la Tour Hassane, Rabat, Maroc
- 2 - COFIPRI WEST AFRICA SA
08 BP 4141 Abidjan 08
Cocody, Abidjan, Côte d'Ivoire
- 3 - COFIPRI Trading Mauritius
5th Floor, Tower 3, Nexteracom Building
Ebene Cybercity, Mauritius
- 4 - COFIPRI Trading Comoros
Ancien Aéroport d'Icni
Moroni, Union des Comores
- 5 - Moroni Terminal
Moroni
Union des Comores
- 6 - Compagnie Minière des Comores (CMC SA)
Ouani Anjouan
Union des Comores
- 7 - Compagnie Hôtelière des Comores
Moroni
Union des Comores

- 8 - Gate Secure groupe Al Hamra
Weygand street Semiramis Building
Beyrouth, Liban

- 9 - Société de gestion forestière et agricole (SOGEFA Sarl)
Paris 75009
France

- 10 - COCEVA SA (Mammaroma)
Place Jourdan, 37040 Bruxelles
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